



Over 100 dealers and artists selling antique American Indian, Pre-Columbian, Spanish Colonial and Contemporary American Indian Art

San Rafael, California | February 17 - 18, 2018 Marin Center

Native American = Pre-Columbian = Devotional = Spanish Colonial = Western

Thank you to the 2017 exhibitors; your continued support helps make the American Indian Art Show | Marin a success. Heading into our 34th year, we are inspired by your perseverance and grateful for your loyalty. 2017 saw us embark on a two-show strategy over consecutive weekends beginning with the San Francisco Tribal and Textile Art Show and concluding with the American Indian Art Show | Marin. We remain committed to crafting the San Francisco Tribal Art Week, reflective of the dedication and passion we share with you for the ethnographic arts. We at KR Martindale take great pride in producing events which combine quality material, camaraderie, and tradition. The show will be advertised extensively on a local and national level as we continue to explore new ways to spread the word and market the American Indian Art Show | Marin to our dedicated buyers and new collectors alike. Our ultimate goal is to generate healthy sales for all the show's participants.

We truly appreciate your commitment and dedication. To all the new exhibitors, Welcome to the show! We look forward to working with you all.

Booth Size			<u>8' Table Spaces</u>	
	8' x 10'	\$1520.00	Table, no hard-wall	\$495.00 (table top only)
	8' x 16'	\$2562.00 booth #s 1-20	Table, with hard-wall	\$800.00
	8' x 16'	\$2432.00 all other 16' booths		
	8' x 20'	\$3040.00		

Booths are comprised of 10' high walls, extending out 4' on each side (for an additional 4' sidewall, see section entitled *Hard-Walls*). Booth sharing is allowed but we must be notified. Table spaces consist of an 8' x 30" table.

To reserve a space, a deposit is required. Please submit this with your contract. Table Space: please submit 50% by 10-10-2017. Booth Space: please submit 50%, or a minimum of \$500.00 by 10-10-2017. Final payment is due by 1-10-2018. Returning exhibitors may pay the balance at check-in, however, please send in your contract and deposit on time to be guaranteed the same spot that you had the previous year. After 10-10-2017, the spaces may be opened up to those who wish to change positions and those new to the show. Make your check payable to The Marin Show. No refunds after January 10, 2018.

Please sign and fill out your contract using the following information:

BADGE NAMES: Please list **all** people who will be working in your booth, including yourself. There is no additional charge for badges but **they must be actual participants in your booth for the duration of the show.**

MAILERS: Indicate how many you would like us to send to you.

SHOWCASES – Order by **January 10** to avoid additional fees and insure we can fulfill your request.

Counter-top showcase (D18 X W70 X H37) is \$235. It has lights, two shelves, and a lock. **Tower** showcase (D22 X W22 X H76) is \$235. It has lights, three shelves, and a lock. **Small See-thru** showcase (D16 X W36 X 76") is \$235. It has lights, three shelves, and a lock. **Tall See-thru** showcase (D20 X W72 X H75) is \$285. It has lights, four shelves, and a lock. **Tall Wall** showcase (D18 X W72 X H76) is \$285. It has lights, four shelves, and a lock.

PEDESTALS: Notify us by **January 10** to avoid additional fees and ensure we can fulfill your request. Pedestals are black and come in three sizes (12D x12W x 36H; 12D x12W x 40H; 12D x 12W x 48H) and are \$80. each.

PAPER Color: All booths will be papered; please make sure you have selected one of the paper colors listed on the contract. If you select no paper color on your contract, *you will receive* **charcoal** paper. Please notify us by **January 10** to ensure color availability.

LIGHTING: A track light system is available for booths. The cost is \$135 per 8 ft. track, which has three 90watt floods & two 50watt spots. Order by **January 10** to avoid additional fees.

EXTRA HARD WALLS: If you ordered a booth your side-walls will be 4' unless you order extra hard-walls. If you would like your side wall(s) to extend out to 8', please order extra hard walls. Each additional hard wall is \$85 if you request it before **January 10**; after January 10 the cost is \$125 per wall.

TABLES FOR BOOTHS: Tables are free to booth exhibitors. Please specify how many 4', 6', or 8' tables you need in your booth. Standard width of all tables is 30" wide. **If you do not fill in the number of tables you need, we will not provide tables to your booth.**

ELECTRICITY: Electricity is included in the space, please indicate need on contract.

HOTEL & TRANSPORTATION: Stay at the Embassy Suites Hotel, 415-499-9222, and be in the heart of the events. Book early and save money. The show room rate of \$169/night is available until Monday, January 22: Ask for the "AMERICAN INDIAN ART SHOW RATE." After January 22, the room rate will be the market rate.

HOTEL ROOM and SELLING POLICIES: All parties selling out of the hotel rooms at Embassy Suites are required to obtain a permit from our office to do so. Numbered permits will be issued through KR Martindale Show Management and must be displayed in your hotel window. Each listed exhibitor will be entitled to a permit without charge. This policy became necessary due to vendors who were not affiliated with the Marin Show setting up and selling in the rooms. The corporate policy of The Embassy Suites does not allow selling of any kind in their rooms; however, they have granted our exhibitors permission due to our rental of the hotel for the Marin Show. Your compliance not only keeps us in good standing with the hotel, it also aids in maintaining the caliber of materials sold at the show. If you are **not** a participating exhibitor at the Marin Show, you may purchase a room sellers permit from KR Martindale (**permit cost is** \$495.) As always, please abide by the Embassy Suites policy of not putting any holes, no matter how small, into hotel walls. Even if you fill in the holes, it is against hotel policy and you will be charged for damages.

Another option is The Four Points Sheraton, 415-479-8800, located just across the freeway about a mile from the center. Their rate is very reasonable and includes breakfast and a shuttle to the Marin Center. The show rate of \$129/night is available until January 16, 2018: just ask for the AMERICAN INDIAN ART SHOW RATE. We have arranged for these rates to be available from 2-9-2018 to 2-19-2018, to accommodate guests who want an extended Bay area visit and are interested in attending The San Francisco Tribal and Textile Art show.

SHUTTLES

From the **San Francisco Airport** there is a shuttle bus, <u>Marin Airporter</u> 415-461-4222, to the San Rafael Transit Center (\$22). Once at the depot, you will find taxi service readily available. From the **Oakland Airport** the shuttle is <u>Sonoma Airport Express</u> 800-327-2024. It runs every 2hrs starting at 6am. This shuttle also goes to the San Rafael Transit Center (\$26.) where you can catch a taxi at the taxi stand.

R. V. / PARKING: On the Marin Center side, overnight parking for motor homes, camper vans, or pickups with camper shells, is available for \$21. per night. This includes dry parking. If you wish to leave a vehicle overnight at the Marin Center, you must purchase a permit when you check in. Every year, we are billed for vehicles left overnight with no permit. Please be responsible for your own fees, and help us keep the Marin Show costs down, as we will be charged regardless.

SECURITY: There will be 24-hour security throughout the show from load in until breakdown.

EARLY SHOW CHECK-IN ONLY: EMBASSY SUITES Petaluma Room

Optional Early check-in time: (NO DROP-OFF OR SET-UP): **Thursday**, February 15, 1pm-4pm

SET-UP & CONTINUED CHECK-IN: MARIN CENTER

Check-in required before entering: Friday, February 16, 9:00am-4:00pm

Early buyers will enter at 12 noon

Remember: Exhibitors may not pack up before the end of the show at 4pm on Sunday!! No exceptions!

SHOW HOURS & ADMISSION COST:

Opening Benefit Preview: Saturday, February 17 9am-11am

Benefitting MarinLink \$35 per person

Regular show hours: Saturday, February 17 11am-5pm

Sunday, February 18 11am-4pm

General admission: \$18 admission, \$5 discount with

marketing, or Discount Coupon (on our

website www.marinshow.com)

Exhibitors entry times: Saturday 8am

Sunday 10am

Please fill out and return white copy of contract with your deposit.

Please Mail to:

KR Martindale Show Management

Attn: Pat Murphy
1 Woodside Place

Carmel Valley, CA 93924

Pat Murphy (cell) 949-280-6551 KR Martindale Show Management
Email: pat@objectsofartshows.com
info@krmartindale.com KR Martindale Show Management
Tel: 310-822-9145 Fax: 310-822-9179
Kim Martindale (cell) 805-340-0384